LEARNING POINT WORKSHOPS
2020 PORTLAND
Workplace learning for workplace leaders.
Pacific Northwest 2020

Business is better when leaders keep learning.

888.823.1646
www.learningpointgroup.com
Public Workshops
Portland Schedule

BY MONTH

JANUARY 2020
21 Leadership Boot Camp

FEBRUARY 2020
6 Moxie
7 Present with Power
25 Lead Change
26 Coach 2 Excel
27 Ascend to Leadership

MARCH 2020
10 Leadership Boot Camp
11 Team Leader Tools
12 Summit Level Leadership
18 Seek Then Speak
19 Collaborate

APRIL 2020
14 HR Basics
15 Own Your Career
21 New Leader Launch
22 Ascend to Leadership

AUGUST 2020
11 Seek Then Speak
12 Own Your Career

SEPTEMBER 2020
1 Leadership Boot Camp
2 Coach 2 Excel
3 Lead Change
16 Team Leader Tools
17 Collaborate

OCTOBER 2020
6 Ascend to Leadership
7 Summit Level Leadership
8 HR Basics
9 Know Your Business

NOVEMBER 2020
3 Coach 2 Excel
4 New Leader Launch
5 Leadership Boot Camp
17 Lead Change
18 Moxie
19 Own Your Career

DECEMBER 2020
1 Team Leader Tools
2 Know Your Business
3 Difficult Conversations
4 Present with Power

BY WORKSHOP

NEW LEADER LAUNCH
Apr 21 | Jul 21 | Nov 4

LEADERSHIP BOOT CAMP
Jan 21 | Mar 10 | May 7
Jul 22 | Sep 1 | Nov 5

ASCEND TO LEADERSHIP
Feb 27 | Apr 22 | Jul 23 | Oct 6

SUMMIT LEVEL LEADERSHIP
Mar 12 | Jun 9 | Oct 7

COACH 2 EXCEL
Feb 26 | May 6 | Sep 2 | Nov 3

LEAD CHANGE
Feb 25 | May 12 | Jul 3 | Nov 17

TEAM LEADER TOOLS
Mar 11 | Jun 11 | Sep 16 | Dec 1

HR BASICS
Apr 14 | Oct 8

Moxie
Feb 6 | Nov 18

KNOW YOUR BUSINESS
Jun 12 | Oct 9 | Dec 2

SEEK THEN SPEAK
Mar 18 | Aug 11

OWN YOUR CAREER
Apr 15 | Aug 12 | Nov 19

PRESENT WITH POWER
Feb 7 | Jul 24 | Dec 4

COLLABORATE
Mar 19 | Sep 17

DIFFICULT CONVERSATIONS
May 13 | Dec 3

FACILITATE MEETINGS
Jun 10

YEAR AT A GLANCE

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Workshop locations will vary, but will all be within the Portland/Metro area. Specific location information and times for each workshop will be available on the Learning Point website as well as the workshop registration page.
The following Public Workshops are scheduled for 2020.

<table>
<thead>
<tr>
<th>Workshop Title</th>
<th>Description</th>
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| **NEW LEADER LAUNCH** | - Take 10 Steps to Nail the Transition.  
- **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
| **LEADERSHIP BOOT CAMP** | - **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
| **ASCEND TO LEADERSHIP** | - **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
| **SUMMIT LEVEL LEADERSHIP** | - **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
| **COACH2EXCEL** | - **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
| **LEADCHANGE** | - **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
| **KNOW YOUR BUSINESS** | - **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
| **SEEK THEN SPEAK** | - **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
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- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
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| **COLLABORATE** | - **Make the Choice. Choose Success.**  
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- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |
| **FACILITATE MEETINGS** | - **Make the Choice. Choose Success.**  
- **The Learning Is In the Climbing!**  
- **Great Manager. Awesome Coach.**  
- **Lead Your Team in Times of Change.**  
- **Teamwork is Hard Work and Worth It.**  
- **HR Is Your Business as a Leader.** |

For over thirty years Learning Point has been helping thousands of workplace leaders, in hundreds of organizations, achieve higher levels of success. It's what we do. Leaders at all levels and roles find our workshops and solutions to be relevant, practical, and engaging.

Visit www.learningpointgroup.com or call 888.823.1646 for more information.

SEF2019
### Virtual Learning

**By Learning Point Group**

Learning Point now provides powerful resources to help you learn right where you learn best. In your own work environment. Our virtual workshops enable you to learn a little and apply a little each day. Learn. Do. Check. Repeat. The process works extremely well.

The following Virtual Workshops will be offered in 2020.

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#### LEADERSHIP

**Skill Builder Site**

**VIRTUAL LEARNING**

Master six core leadership skills while engaging in a powerful and innovative learning experience that provides tools, interaction, support, and practice within the context of your actual role as a leader.

1. Own Your Role.
2. Build Relationships.
3. Interact with Impact.
5. Build Your Team.

A collection of online lessons, challenge assignments, and application tools that you access on your schedule. Application packets allow you to practice and apply the skills and tools that are relevant to you right now. Interact with your learning facilitator at any time during your learning experience.

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#### Own Your Career

**VIRTUAL LEARNING**

Take ownership for your future today! Every day further defines your career. Is it shaping up the way you want it to? Don’t leave your career to chance. This hands-on Virtual Workshop will help you learn about the process, the people, and the resources involved in owning your career.

- The OYC Process.
- Key Roles and Resources.
  1. Know Where You Are.
  2. Know Where to Go.
  3. Make a Plan.
  4. Make it Happen.
  5. Application Tools.

Complete the online lessons. Apply the tools immediately after each session. Contact your facilitator at any time during your learning experience.

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#### Personal Productivity Tools

**VIRTUAL LEARNING**

Organize yourself, your work, your workspace, and your time. Learn key tips for creating focus, doing less, accomplishing more, and spending less time doing it all. This series will provide you with practical tools that you can begin using immediately on the job.

- Overview.
- Gain Clarity.
- Increase Accountability.
- Improve Your Workflow.
- Maximize Your Workspace.
- Optimize Your Work Time.
- Execute for Success.

A series of seven online lessons that you complete on your schedule. Use the tools and templates immediately to enhance productivity within your job. Contact your facilitator at any time during your learning experience.

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#### Team Leader Tools

**VIRTUAL LEARNING**

This is a hands-on virtual workshop that provides team leaders with a roadmap and set of tools to build and sustain strong work teams. As a result, team leaders will have the knowledge, skills, and confidence to take their team to new levels of success.

- Team Identity.
- Team Trust.
- Team Alignment.
- Team Performance.
- Team Transition.
- Team Success Toolkit.

Complete the online lessons. Apply the tools that your team needs at the time. Help your team learn, discuss, and act on key principles and practices. Contact your facilitator at any time during your learning experience.

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#### Problem Solving Tools

**VIRTUAL LEARNING**

Solve real-time problems right now! This Virtual Workshop provides a proven process that ensures your problem solving efforts are focused on finding and addressing root causes. Through an innovative “learn and apply” process, you receive proven tools and templates to apply immediately on the job.

- Problem Solving Roadmap.
  1. Define the Problem.
  2. Determine Root Cause.
  3. Develop a Solution.
  4. Implement the Solution.
  5. Application Tools.

Complete the online lessons. Apply what you learn to an actual work problem you are facing. Download online tools and templates. Interact with your learning facilitator at any time during your learning experience.

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#### Process Improvement Tools

**VIRTUAL LEARNING**

Analyze and improve key work processes. This Virtual Workshop provides a proven method for examining and improving key processes within your area of responsibility. Through our “learn and apply” process, you receive proven tools and templates to apply immediately on the job.

- Process Roadmap.
  1. Define the Process.
  2. Identify Improvements.
  3. Implement Improvements.

Complete the online lessons. Apply what you learn to actual processes you are looking to improve. Download online tools and templates. Interact with your learning facilitator at any time during your learning experience.

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#### Project Leader Tools

**VIRTUAL LEARNING**

Manage the people side of projects. This Virtual Workshop provides a proven roadmap and set of tools for leading projects. Through our “learn and apply” process, you receive practical tools and templates to create focus, unite your team, manage stakeholders, and resolve people issues related to work projects.

- The People Side of Projects.
  1. Definition and Focus.
  2. Planning and Team Building.
  3. Execution and Accountability.
  4. Completion and Closure.
  5. Project Toolbox.

Complete the online lessons. Apply what you learn to actual projects you are working on. Download online tools and templates. Interact with your learning facilitator at any time during your learning experience.
Premium Events
By Learning Point Group

Learning Point will hold each of the following premium workshops during 2020. These events require a slightly higher investment and deliver a significant return. Each of these workshops can also be delivered within your organization, tailored specifically to your needs and requirements.

Smart Pass holders receive a 30% discount on all Premium Events.

FIVE CLIMBS blends formal training, personalized coaching, group learning, agile technology, and everyday work into one integral leadership development experience. Not for the casual leader or learner.

Don’t just learn about leadership. Learn how to actually lead at a higher level.

- Climb 1: Lead Self
- Climb 2: Lead Relationships
- Climb 3: Lead Teams
- Climb 4: Lead Organization
- Climb 5: Lead Culture

The learning is in the climbing and the view gets better at the summit!

A powerful learning experience:
- Basecamp Session (2 Days)
- Personalized Leadership Coaching
- Leader Action Challenges
- Online Leadership Platform & Toolkit
- Focused Web Discussions
- Summit Session (2 Days)
- Total of Four Workshop Days.
- One Full Year of Online Support and Personalized Coaching.

LEAD as ONE is a process uniquely designed for intact senior-level leadership teams. It provides a strategic roadmap and proven tools to gain unity, inspire vision, create focus, clarify priorities, align action, and truly lead as a team.

One mind, one message, one method.

- Attend as a team.
- Learn as a team.
- Learn from and share with other teams.
- Discuss and clarify as a team.
- Set direction as a team.
- Leave ready to lead ... as a team.

- How essential is your leadership?
- What type of team does your organization need you to be?
- Do you have vision, focus, trust, unity, clarity, and consistency?
- Are you achieving desired results?
- How do you know? How do you measure and track success?

Three-Day Retreat Session.
$10,000 per Leadership Team.
Limited to 5 Leadership Teams.

In-house Services
By Learning Point Group

Learning Point provides strategic in-house services that enable you to build leadership capacity, enrich culture, and increase operating results in a manner tailored specifically to your organization. These services include:

- Strategic Leadership System
- Senior Leadership Team Coaching
- Executive Coaching
- Strategic Planning Facilitation
- Customized Training and Learning Design
- Change Management

Web Discussions
By Learning Point Group

Learning Point also provides engaging web discussions on relevant leadership topics. These discussions will involve key thought leaders, authors, and practitioners. Offer ideas, ask questions, get answers, get inspired. Make connections.

Learning Point’s TO THE POINT provides sound wisdom and insight from real-time leaders in the workplace. Each episode focuses on a new relevant topic.

Attend live web discussions with workplace leaders, thought leaders, authors, and story tellers. Ask questions. Receive useful links, tools, tips, and templates.

- Attend live or listen to the recordings.
- Interact with thought leaders, authors, and story tellers.
- Ask questions and share insights.
- Receive useful links, tools, tips, and templates.
- Network and partner with other workplace leaders.

www.learningpointgroup.com | 888-823-1646
Learning Point workshops are like launchpads to leader success!

A Wise Investment
12 months of strategic learning!

Purchase a Smart Pass now for just $6,499. Your Smart Pass will start immediately and be good through December 31, 2020.

Your Smart Pass entitles you to:

- One seat at every Public Workshop and Virtual Workshop on our schedule.
- Share the Smart Pass with colleagues, friends, employees, team members. It’s up to you who uses your Smart Pass.
- Enjoy exclusive pricing on our Premium events.
- Enjoy exclusive pricing on our Strategic Leadership System and Five Climbs learning process.
- Receive exclusive pricing on other products and services offered by Learning Point Group.
- Receive monthly reports and track measured results in leadership effectiveness and applied learning.
- The sooner you purchase your Smart Pass, the greater the value to you and your team.